



Appian Available as a Managed Service in Impact Level 4 Secure Cloud for Mission-critical Low-code Applications

May 13, 2019

Appian and Smartronix partner to accelerate high-impact modernization for Federal and Department of Defense agencies

RESTON, Va., May 13, 2019 (GLOBE NEWSWIRE) -- Appian (NASDAQ: APPN) today announced a partnership with Smartronix to deliver the speed and impact of low-code development to Federal Government and Department of Defense (DoD) agencies that require the stricter security standards of Impact Level 4 (IL4). The Appian Platform will be deployable as a Smartronix managed service in Amazon Web Services (AWS) or Microsoft Azure government clouds supported by Smartronix's IL4-certified managed services platform. This announcement is a major milestone in the evolution of low-code technology for government agencies that need high-security solutions.

The urgent need to increase the security of U.S. economic, industrial and defense information was highlighted in the March, 2019 "[Secretary of the Navy Cybersecurity Readiness Review](#)." The report found that non-U.S. hackers were pilfering so much Intellectual Property and classified secrets from the Defense Industrial Base that it was "materially eroding" U.S. economic and military advantages.

Impact Level 4 goes beyond FedRAMP and FISMA Moderate requirements, covering controlled unclassified information (CUI) that under law or policy requires protection from unauthorized disclosure or other mission critical data. Approximately 20% of federal and defense systems are FISMA or FedRAMP High, according to the Office of Management and Budget.

"Appian's ability to deliver at IL4 will provide an advantage to agencies that need to accelerate their modernization efforts while meeting all security requirements," said Jason Adolf, Industry Vice President of Global Public Sector at Appian. "Appian is built from the ground up for Federal security and data privacy. Our partnership with Smartronix means DoD and other agencies can finally take advantage of a cloud-based managed service delivering the full benefits of low-code development for their mission-critical IT systems."

Smartronix is Appian's exclusive Managed Service Provider for DoD Impact Level 4 (IL4) cloud managed services and is the first DoD-approved IL2/4 commercial managed services provider. Smartronix is a "Leader" in Gartner's Magic Quadrant for Cloud Hosting Managed Service Providers, and has been a Premier Managed Services Partner for both AWS and Azure since the inception of both lists.

"Smartronix has a long history of successfully delivering secure enterprise services covering applications and supporting customers in highly regulated markets," said Joseph Gerczak, Executive Vice President of Cloud Programs at Smartronix. "Our partnership with Appian allows DoD and other agencies to take advantage of the Appian Platform in a secure and reliable manner."

Through this partnership, Appian customers will be able to leverage additional benefits such as Authority to Operate (ATO) and Certificate of Networkiness (CON) Advisory Services that accelerate time-to-value. At IL4, an Appian application can be used to manage and store information, including, but not limited to the following:

- Privacy Information (including Personal Identification Information or PII)
- Protected Health Information (PHI)
- Export Control - controls on exporting outside the country, i.e. software
- Other information requiring explicit CUI designation

Appian already supplies the platform for a solution hosted in an IL4 cloud for the [U.S. Air Force Contracting-Information Technology \(CON-IT\) program](#). The solution, hosted by the U.S. Department of Agriculture, is replacing seven legacy contract writing systems to standardize acquisition contract writing across the Air Force, drive efficiency for the acquisition and contracting communities, reduce costs, and provide a platform to make functionality enhancements and statutory changes faster.

In addition to the IL4 compliant solution, Appian has a comprehensive [security and compliance program](#), including FedRAMP 2.0, that meets more industry standards than other application Platform-as-a-Service (aPaaS) vendors. For more information on the Appian Platform, visit the Appian Trust Center at <https://trust.appian.com>.

About Appian

Appian provides a low-code development platform that accelerates the creation of high-impact business applications. Many of the world's largest organizations use Appian applications to improve customer experience, achieve operational excellence, and simplify global risk management and compliance. For more information, visit www.appian.com.

Forward-Looking Statements

This press release includes forward-looking statements. All statements contained in this press release other than statements of historical facts, including, without limitation, statements related to Appian's ability to deliver at IL4 and benefits of its partnerships are forward-looking statements. The words "anticipate," "believe," "continue," "estimate," "expect," "intend," "may," "will" and similar expressions are intended to identify forward-looking statements. Appian has based these forward-looking statements largely on its current expectations and projections about future events and financial trends that Appian believes may affect its financial condition, results of operations, business strategy, short-term and long-term business operations and objectives and financial needs. Those forward-looking statements are subject to a number of risks and uncertainties, including, without limitation, the risks and uncertainties set forth in the "Risk Factors" section of Appian's Annual Report on Form 10-K for the year ended December 31, 2018, filed with the Securities and Exchange Commission on February 21, 2019, and subsequent reports that Appian files with the Securities and Exchange Commission. Moreover, Appian operates in a very competitive and rapidly changing environment. New risks emerge from time to time. It is not possible for Appian's management to predict all risks, nor can Appian assess the impact of all factors on its business or the extent to which any factor,

or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements Appian may make. In light of these risks, uncertainties and assumptions, Appian cannot guarantee future results, levels of activity, performance, achievements or events and circumstances reflected in the forward-looking statements will occur. Appian is under no duty to update any of these forward-looking statements after the date of this press release to conform these statements to actual results or revised expectations, except as required by law.

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The Appian logo consists of the word "Appian" in a bold, red, sans-serif font. The letter 'A' is significantly larger than the other letters and has a small red diamond shape above its top right corner.

Source: Appian Corporation